



OAAS Gazette

Volume 22

November 2009

~ 2009 – 2010 OAAS Presidents' Messages ~

WOW! What a ride! Only those who have been President of this Association can appreciate what a busy, fun summer I've just had! I have visited 40 Fairs in 2009, and each one of them provides a unique and pleasant experience for everyone who goes through their gates.

THANK YOU doesn't begin to express my gratitude for the warm welcome and hospitality that have been shown to me as I travelled around on my Fair visits. I truly appreciate the smiling faces, the treats, the wonderful meals, the entertainment and the occasional borrowed umbrella!

Many people ask me "What's the best Fair you've been to?", to which I always answer that it doesn't matter how many acres are in your Fairgrounds, or how many days you run, or how many people come through the gates, *every* Fair has a feature or tradition that makes them unique, that they do very well, and that they're proud of, so it's just not fair (pardon the expression) to compare. I learned something, and was well entertained, at every Fair I went to. I wish I could've been at every Fair across the Province, but of course that's impossible. I plan to do a lot of visiting again in 2010, as Past President.

I also want to say a big THANK YOU to all the hard-working District Directors. I saw many of them at Fairs, and we had a meeting of the Board of Directors in October, where everyone worked as a team to do the business of the Association, and to plan for our upcoming CONVENTION. Your District Directors are dedicated volunteers, and I certainly appreciate their enthusiasm and hard work on behalf of their Districts and the OAAS.

Part of the weekend's agenda was the visioning session which sprang out of the Resolution passed by our membership at the 2009 Convention. This session was very informative and enlightening, and again your District Directors participated as representatives of you, the membership. A full report on the visioning session will be given at the 2010 OAAS Convention.

Now that the Fair season has wound down, and most of the District annual meetings have been held, I hope that all of you are looking forward to some family time as we come into the Christmas Season. I wish all of you the very best, and thank you again for a terrific Fair season. I'm looking forward to seeing everyone in Toronto in February!

Meredith Brophy
OAAS President – Agriculture



Thanks to all the Agricultural Societies that extended their hospitality to me this summer and fall. I had a great time travelling through the province, sometimes alone and sometimes with my husband, through all kinds of weather. The rain dampened our enthusiasm for only one day when we were trying to visit 3 fairs. We were sorry we only got to one, but it was a great fair and hospitality couldn't have been better! I look forward to visiting more fairs next year.

Congratulations to all the fairs and thank you to all the volunteers who helped make their fairs successful this year. Success is not only measured in monetary ways but in the enthusiasm of the crowd, pride of the exhibitors, agricultural education of the children, and smiles on the faces of young and old.

Now that the fair season is over and the district meetings have taken place, we are busy planning for the upcoming convention (Feb 18-20) at the Royal York. The Board of Directors have planned a full programme of seminars and speakers on pertinent topics to help educate the delegates. As well, there will be lots of opportunity for networking with fair friends and there will be great entertainment at the Entertainment Showcase, the Family Entertainment Showcase and at the Presidents' Reception.

There will be several seminars of particular interest to homecraft directors on both Thursday and Friday, and round table discussions on Saturday. I am very pleased to have Eleanor Wood from Rockton as the theme speaker Friday afternoon. As well, I look forward to welcoming Past Homecraft Presidents to the Friday afternoon homecraft seminars where they will be introduced and where they will participate in the programme.

The convention is a time of sharing, learning and having fun. I hope you will come and partake of all that is offered. Be sure to visit the Presidents' Hospitality Suite while you are at convention. It is Meredith's and my chance to reciprocate the hospitality that we received from you during the fair season.

Happy Holidays and all the best in 2010. Hope to see you at the convention.

Joanne Miller, OAAS President - Homecraft

Sneak Preview, What's Inside

- OAAS Cookbook (almost) SOLD OUT
- Tentative 2010 OAAS Convention Schedule
- Preliminary Seminar & Round table Topics
- New OMAFRA Factsheets
- Past Presidents' Award for Long-term Secretaries/Treasurers
- Celebrations from across the province
- Upcoming events & deadlines
- OMAFRA grant update



2010 OAAS Convention !!

February 18-20, Royal York Hotel, Toronto

OAAS CONVENTION 2010

Thursday February 18 – Early Bird Sessions (See topics bottom right)
 Round Table Discussion (*new for 2010*)
 Registration
 Entertainment Showcase
 Live Auction

Friday February 22 – Annual Meeting
 Seminars (See topics bottom right)
 Tradeshow (coffee break @ 2:30pm)
 Family Entertainment Showcase
 President Reception
featuring Ambush

Saturday February 23 – Round Table Discussion

Early bird registration fee for 2010 is \$75 includes admission to all events. (early bird **deadline** is January 22, 2010)

The OAAS Partnership Committee is looking for your contribution and support at the 2010 Convention.



For more information regarding possible partnership & participation, please contact the OAAS.

OAAS CONVENTION AUCTIONS !!!!

LIVE AUCTION is taking place on Thursday February 18th, at the Entertainment Showcase. Please have your donations received by 4:30pm on Thursday afternoon.

Don't forget to contribute to the Silent Auction, taking place on Friday February 19, all day.

The OAAS would like to thank all the fairs, service members, donors, bidders and buyers who contribute to making the auction experience a success each and every year at our convention.

PRESIDENTS' RECEPTION

Honouring Meredith Brophy & Joanne Miller

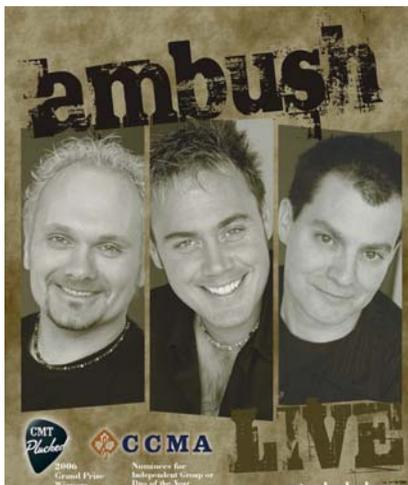
FRIDAY FEBRUARY 19th, CANADIAN ROOM

ENTERTAINMENT:

James Kirkham, the ultimate in impersonation & comedy.

& FEATURING

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TENTATIVE CONVENTION SEMINARS

(subject to change without notice)

Thursday:

- Upholstered & Stuffed Animals Regulations, Safety Issues
Presented by TSSA
- How to Become a Homecraft Judge - Apprenticing Guidelines **
- Creating Policies and By Laws for Your Fair
- New Convention Delegate Orientation
- Round Table Discussions

Friday:

- Ontarians with Disabilities Act, Preparing Your Grounds
- Amusement Safety/ Fuel Safety, Presented by TSSA
- Attracting the Boomer Volunteer
- How fairs can apply for infrastructure improvements
- Protocol for Special Occasion Permits
- Emergency Planning on your fairgrounds
- Establishing and Building Your Ambassador Program
- Greening Your Fair
- Tip for first time Secretaries
- Media Relations
- Showcasing the IPM
- Competition Awards Presentation , Honouring Past Presidents, and a bit of fun **
- Motivational speaker, Eleanor Wood, Rockton **
- Round table discussions : making your fair book clear, new crafts and Judges' contracts **

** Homecraft seminars

AGM Keynote Speaker (Friday February 19, 2010) - Graham Knope is President of Eagle-Com, a television fundraising agency that has helped raise more than \$500 million for many international charitable organizations. Graham's pioneering approach and deep personal commitment to helping others has changed the nature of charitable giving in Canada and the U.S.

Graham will be sharing personal stories about what has inspired, helped and encouraged him over the past 20 years to achieve personal and professional success.

Closing Speaker (Saturday February 20, 2010) - "Empowering People" by Michael Froehlich, General Manager, York County Fair, Pennsylvania -- This presentation features quotes, words of wisdom, stories, management tips and techniques Michael has learned, developed and applied through his 30 years in the Fair and Exposition Industry. This presentation is designed for all levels of Fair personnel, volunteers, management and Board members.



**OAAS Convention
Photography Competition**

Please submit your photos to the
OAAS by December 1, 2009

**LIVE AUCTION &
EVENING SHOWCASE**

is taking place on
Thursday February 18th, 7:00pm



Saturday morning Round Table topics
(subject to change without notice)

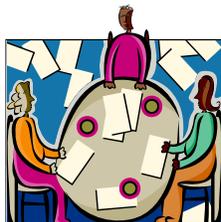
- Combining agricultural education with junior exhibits
- Creating displays to promote livestock and roots/vegetables
- How can we keep Ag. Societies more informed about the O.A.A.S. and What is expected of the Ag. Societies by the O.A.A.S.
- What can O.A.A.S. do to promote your fair
- How to educate and encourage hand washing when entering and exiting animal areas
- How to respond to animal rights groups
- Demonstrations that add interest to your fair
- Junior directors, responsibilities and recognition
- Concerns of small fairs (under \$2000.00 gate admissions)
- What to avoid when hiring entertainers for children
- Fair websites, what works and what doesn't
- What makes a successful fair board
- How to embrace and benefit from ethnic diversity
- What is fair remuneration (honorarium or wage) for secretaries, treasurers and managers
- Free fun, Novelty Events and special attractions
- How to make your fair more environmentally friendly
- How to start an antique tractor show
- Updating prize lists, Advance prize lists
- New crafts
- Finding funding
- How to revamp convention

EARLY BIRD REGISTRATION due JANUARY 22nd

OAAS IS NOW ACCEPTING CREDIT CARDS

Item	Deliver	View	Pick Up
Live Auction Items <i>(At Showcase)</i>	Thurs. 12:30-4:30pm (Salon A)	Evening Showcase (Thurs. 6 pm)	Live Auction takes place throughout Showcase
Silent Auction Items <i>(Salon A)</i>	Thursday 12:30-4:30pm Fri. 7:30-9am	Friday 10am -5:00pm	Friday 5:30 - 7pm
Choc. Chip Cookies <i>(Ballroom)</i>	Friday 7:30-8:30am	Friday 11am-5:00pm	Friday 5:00-6:00pm
60% Whole Wheat Bread <i>(Ballroom)</i>	Friday 7:30-8:30am	Friday 11am-5:00pm	Friday 5:00-6:00pm
Machine Quilts <i>(Ballroom Room)</i>	Friday 7:30-8:30am	Friday 11:00am-5:00pm	Friday 5:00-6:00pm
Hand Quilts <i>(Toronto Room)</i>	Friday 7:30-8:30am	Friday 12pm - 5:30pm	Friday 6:00-6:30pm
Posters/Displays <i>(Ontario. Room)</i>	Friday 7:30-8:30am	Friday 11am-5:00pm	Friday 5:00-6:00pm
Crafts <i>(Ballroom)</i>	Thurs. 2-6pm Friday 7:30-8:30am	Friday 11:00-5:00pm	Friday 5:00 -6:00pm

2010 Convention
February 18-20
Royal York Hotel, Toronto



www.ontariofairs.com

OAAS PAST PRESIDENTS' ASSOCIATION AWARD

Presented by Nothers Awards, London



Did you, or do you, have a secretary, treasurer or secretary/treasurer that has served your fair for at least 15 years? If so, the Past Presidents' Association of the Ontario Association of Agricultural Societies would like to hear from you.

An award has been established by Nothers of London, Ontario, to be presented to the secretary or treasurer who has shown extraordinary dedication and innovative leadership to the fair. This award is being given in memory of the late Leonard Patterson.

Fairs wishing to nominate someone for this award are asked to send their nominations, in writing, explain in detail why they feel this person is deserving of this honour. There is no special nomination form.

For inquiries please phone Betty Lester, 705-324-5644.

Entries must be received by December 1, 2009 and will be judged by selected panel of judges. Send all nominations to: Betty Lester, 84 Albert St. N., Lindsay, ON K9V 4K3.

CHECK US OUT
www.ontariofairs.com

Sponsor a Family at the Lindsay Ex

43 families attended the Fair that might not have otherwise had the opportunity thanks to the Lindsay Central Exhibition's new "Sponsor a Family" program. Trinity Taxi generously assisted in administering the new program in cooperation with local service agencies and transported families to the Fair. The Lindsay Agricultural Society provided a meal voucher and also offered free admission to the families. World's Finest Shows contributed a number of ride coupons for each family. The program was very well received and one that the Society intends to develop in the future.

DEADLINES

- December 31 – Update fair info. for OAAS directory
- December 31 – 2010 Affiliation fees due to OAAS
- January 22, 2010 – Registration deadline for Convention
- Feb 1, 2010 – Annual Return and grant form to OMAFRA



2010 OAAS PASSPORTS ARE NOW AVAILABLE

MAKES A GREAT CHRISTMAS PRESENT
\$52.50 (\$50 + GST)
Entitles you and a guest into many fairs in Ontario



Neil Ferguson presenting an OAAS Service Diploma to Ollie Moore at Fenelon Fair.



Linda Bogart, Homecraft President presents Norma McLellan with an OAAS Service Diploma at the Stirling Fair.

ATTENTION ALL OAAS MEMBERS: EFFECTIVE FEBRUARY 1, 2010. Any fairs, service members or affiliate members who have not paid their annual fees to the OAAS by February 1st, will NOT have information printed in the annual OAAS Directory or brochure, be posted on the OAAS website, receive any mailings from the OAAS including annual complimentary fair passes etc.

Once payment is received the membership will be reinstated and benefits resumed.

If you do not receive an invoice from OAAS by December, please contact us.

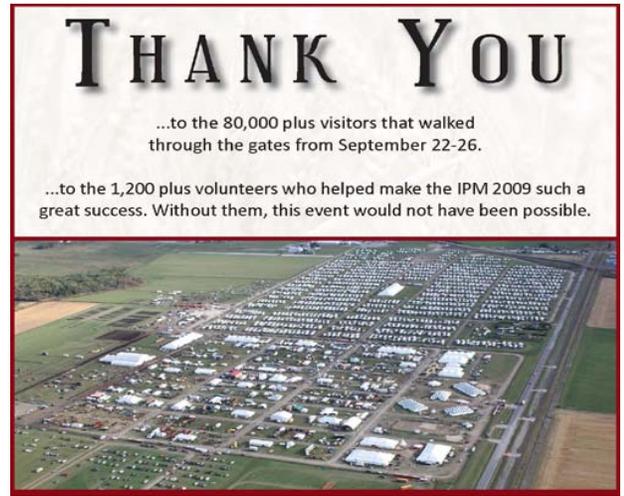


The members of the Ancaster Agricultural Society would like to thank "Everyone" who helped to make the first fair at our new grounds such a success!

OMAFRA Offering Electronic Funds Transfer

If you enrol in this system, it will mean that the annual grants will be directly deposited into your bank account. As well as being environmentally friendly, it will make funds available in a timely manner.

If you have any questions, please feel free to contact Helen Scutt, Agriculture Organization Specialist at 1-888-466-2372 x63115 or Helen.scutt@ontario.ca OR AHOA.Admin@ontario.ca



~ District 14 at the IPM. See more at the 2010 OAAS Convention ~.

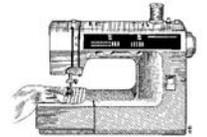
OAAS COOKBOOKS UPDATE

The 2nd Edition of the OAAS Cookbook is almost SOLD OUT, a very limited number of cookbooks are still available. Please contact OAAS to order you today. \$10.00 (plus shipping)



Judging Clinic District 6 OAAS
April 17th 2010
Ancaster Agricultural Society
630 Trinity Road
Ancaster Ontario
Marriott Hall (Upstairs)

Clinic Attendees: judges, potential judges, fair members / volunteers and interested fair people
Registration: 9am – 9:30 am
Clinic: 9:30 am – ?
Lunch: Bring Your Own Brown Bag (coffee and muffins will be available)
Cost: \$15.00



Topics – Three Stations

1. Quilts, Quilted Articles and Sewing
2. Knitting, Crocheting and Crafts
3. Baking and Preserves – Food

Each fair is asked to bring AT LEAST SIX ARTICLES to be used for the demonstrations. Anything you have that could be a class for a fair is what we need. Be prepared for objective comments.

New "Homecraft Judging Standards" book will be available. Cost \$5.25

Directions: Corner of Trinity Road (Hwy 52) and Wilson Street, Ancaster

Please RSVP by April 1st 2010

Contact – Sylvia Parr 905 648 3955
Sylvia009@sympatico.ca

WHAT HAS OAAS DONE FOR YOU ???



OAAS is pleased to announce that Affiliation fees, Convention Registration and Royal York accommodations have not increased for 2010.

2010 OAAS Convention: February 18-20, Royal York Hotel, Toronto



Affiliation fees & 2010 directory updates are due to OAAS by December 31st



New OMAFRA Factsheets Released

- Developing Policies and Procedures for Volunteer Organizations
- Record Keeping for Non-Profit Organizations
- Effective Committees

To find a complete list of OMAFRA factsheets:
<http://www.omafra.gov.on.ca/english/rural/facts/factshts.htm>

THE ONTARIO VOLUNTEER SERVICE AWARDS

The Ontario Volunteer Service Awards honour the thousands of people who generously contribute their time as volunteers across Ontario. These awards are an important way to recognize volunteers who have provided service over many years.

Nominations must be received by the end of January every year

For more information and application form, please visit: <http://www.citizenship.gov.on.ca/english/honours/vsa/>

WHAT TO PACK IN YOUR SUITCASE FOR THE OAAS CONVENTION ???

1. Hotel confirmation number
2. Auction items (for live & silent auction)
3. Homecraft entries (posters, cookies, bread, crafts, quilts, displays)
4. Spending money for auctions
5. Loose change for Share the Wealth 50/50
6. Shopping list for your tradeshow ventures
7. Fun, adventurous, casual attitude
8. All your fair friends !!!



Discover all the valuable OAAS Service Members at: www.ontariofairs.com

Please invite any new service member to get involved with the Ontario fairs, contact OAAS. (oaas@bellnet.ca)

FAMILY ENTERTAINMENT SHOWCASE at 2010 OAAS CONVENTION

Friday February 19, 2010
12:45pm-3:00pm Ontario Room (new location)

A great opportunity to explore new family entertainment for your fair.

HAPPY HOLIDAYS & SEASONS GREETINGS TO OUR FAIRS, MEMBERS, FRIENDS.

ALL THE BEST IN 2010.

~ OAAS Executive and Board of Directors ~



Agricultural Society Annual Return & Grant

Application forms are due February 1st 2010

INTERESTING FACTS:

- To maintain corporate status all agricultural societies in Ontario must file an annual return with OMAFRA.
- An annual return includes statement of officers and directors for the incoming year & an audited financial statement.
- To receive a grant your agricultural society must complete all required forms. All grants are paid based on society eligibility and funds appropriated by the Ontario Legislature.
- All societies must submit forms by **February 1st, 2010**.
- Forms must be sent to the designated OMAFRA offices or completed online.

FORMS CAN BE COMPLETED ONLINE.

Contact Helen Scutt for more information: helen.scutt@ontario.ca
1-888-466-2372 ext.63115

OAAS Service Diploma - Each member Society of the OAAS can present one Service Diploma per year to a person who has given longtime and meritorious service to the Society. The award can be given to a husband and wife jointly. Service Diplomas **should not** be awarded routinely to members of the Executive – i.e. at the end of a President's term but instead to well deserving individuals without whom our societies would be lost. The recipient of a Service Diploma will receive a certificate and pin from OAAS.

Ag. Accomplishment Award - The OAAS recognizes volunteers who contribute consecutive years of time and energy to an Agricultural Society and whose work meets any or all of the following requirements.

Who is Eligible?

1. An individual who has made a significant contribution as a leader, volunteer **or** as a committee member.
2. Has been active in the Society through longtime involvement.
3. Promotes the community betterment by the Agricultural Society.
4. Promotes and develops activities to encourage our youth to participate in the Agricultural Society.

Youth – up to 20 years of age may be recognized for five or more years of volunteer service.

Adults – may be honoured for 10/15/20/25/30/40/ or more dedicated years of continued service.

Application found on OAAS website: Forms, Useful Information, Download Forms, General.

DON'T FORGET TO VISIT THE TRADESHOW AT THE OAAS CONVENTION.

2009 OAAS Convention Round Table Summaries

RECOGNITION AND REWARDS FOR VOLUNTEERS

- One day after the fair, pot luck
- Family skating party / Christmas dinner / Pig roast / catered dinner
- Appreciation day for members and kids
- Keep track of years of service and have recognition night; recognition awards given out at the opening of the fair
- Service pins from government for 5, 10 years etc.; OAAS service awards
- Student volunteers – require a minimum amount of hours to receive meal ticket
- Director of the year award
- Community awards – for family – for individual – for couple – most exhibit points and volunteerism
- Certificate of appreciation signed by president or committee chair – economical way of recognizing volunteers
- Present youth volunteer award at the school: i.e. in front of peers – may inspire more to help
- Recognizing the higher level members may give incentive to others coming up
- Pay volunteer's initial membership
- Weekend or day passes, ride passes for midway
- Provide lunch during event / hospitality suite for members and volunteers
- Post pictures of the board or a sign with a list of all the members & volunteers
- Permanent plaque listing recognition awards (ie 5 year, 10 year etc)
- Identify volunteers during event – i.e. ribbons, shirts (could be donated or sponsored)
- Saying thank you to all volunteers personally and asking for their in-put / ideas
- Post-event e-mail to everyone – can't say thank you enough ! – thank you cards
- Give guidance and instruction
- Have a volunteer coordinator to oversee volunteers
- Be aware of how volunteers are treated and not pulled in 500 different ways
- Watch for the volunteer who is always in the background working – sometimes just by asking, they will take a position on the board
- Having open meetings to the general membership – gets more people out and new directors coming up – business plus social – have small snacks at the end of the meeting

ADAPTING YOUR FAIR TO BE MULTICULTURAL

- Baking and culinary classes to include ethnic categories
- Go to their meeting places
- Send letters, fair books to churches and through schools
- Put notices up in specialty grocery stores

- Ask community members to sit on board
- Demonstrations, dancing
- Farming around the world exhibit as part of agricultural awareness / education
- Promote fair at other ethnic events – take part in their festivals
- Makes groups feel more comfortable at your event – more inclusive
- Discounted passes
- Multicultural tent / event
- Realize that all ethnic backgrounds eat and therefore are using agriculture
- Contact ethnic schools early and arrange for school day – give kids pass so they bring parents

KIDZ ZONE – EDUCATING AND ENTERTAINING AT THE SAME TIME

- Bicycle parade / races / pedal tractors
- Pet show
- Games of chance – grades 7/8 run games (paid)
- Spelling bee
- Maple the Cow (3 available in Ontario) – milk demonstrations
- Flower arranging – set up table for children to make arrangements
- Cake or cupcake decorating
- Partner with Rona or Home Depot to do kids activities / interactive
- Scouts / Guides – crafts
- Colouring contests – Kindergarten to grade 5 – kids must be present to win
- Scarecrow contest as a youth class – then use the entries to decorate youth display area
- Have a designated Kids area – ensure it is child proof – have controlled access - supervised
- Hay maze / straw fort / corn bin
- Potato stamping
- Mini putt
- Family theatre
- Frog jumping
- Bee keeping demonstrations
- Pig mobile (Pork Producers) / Chicken mobile (Egg Marketing Board)
- Educational – hand out posters – use government agencies – OAFE !

2009 OAAS Convention Round Table Summaries cont'd

HEMOCRAFT – HOW TO HAVE A SUCCESSFUL JUDGING DAY – WHAT INFORMATION SHOULD YOUR JUDGES BE GIVEN

- be on time
 - be prepared – bring own equipment
 - dress appropriately (lab coat)
 - judging school book and fair book
 - send books to judges ahead of time
 - use judging contracts – sets out expectations of fair and remuneration as well as information regarding dates and times etc.
 - ahead of event (i.e. day or week before), confirm that judge is coming
 - greet your judges and ask if they need anything before judging begins – offer refreshments
 - ask for judges' feedback [re book] – helps trim your fair book
 - comments should be written on tags by judge only
 - committee should know their section (area) too – same as judge
 - ensure sections / areas are ready to be judged
 - ask judge to do a 2nd class if you need help or if a lot of entries in a class
- pottery
 - homemade jewellery
 - knitting / tatting / embroidery – hands-on
 - horticultural
 - have cut out wooden shapes for children to paint and take home for a nominal cost
 - Home Depot / Rona – come in with small wood projects
 - jello-dip – large bucket with jello – hide 20 keys in jello – kids dig their hands in and bring out a key and try in prize box – only one key will open box
 - dream catchers
 - towel / napkin folding
 - first response – bring fire truck, take blood pressure, let kids climb on truck
 - what to do with your gardens in the fall
 - have judges on hand to answer questions
 - mini-quilt – people could do some quilting on it
 - agri-museum – do butter making / ice cream

HEMOCRAFT – NEW IDEAS FOR DEMONSTRATIONS AT YOUR FAIR

- spinners & weavers
- rope - children participate making twisted rope (from plastic baler twine)
- baking demonstrations - cake decorating / pastry making
- flower arranging
- timed celebrity contests – cake decorating / shaking / auction off cake items
- button-sewing contest – on education day or as demonstration
- old-time classroom / school talks – very popular
- important to have good signage and/or menu of events – good visibility important
- teddy-bear making
- antique roadshow
- scrapbooking
- bath salts
- demo ideas found on internet
- marketing boards
- competition making sundaes
- sheep shearing : shearing to spinning
- blacksmith (Parks Canada)
- caning chairs
- carving

HEMOCRAFT – FUND RAISING IDEAS; WHAT WORKS, WHAT DOESN'T

- Auction pies at fair “Country Pie Auction” (Thorndale) - Could pay up to \$400 per pie !
- Also auction other desserts, i.e. cakes
- Quilt auction or draw: could be a quilt block challenge – idea – give 3 tickets as a “thank you” to each person who make a block
- Cookbooks - \$10 each – profit approximately \$5 per book
- Fashion Show - raised \$5000 – Brampton: used fairgrounds building so almost no expense; \$20 per ticket – serve cheese & crackers on table; bar – buy wine, pop, water; Runway – from rental and sponsor; Decorations – landscape sponsor
- Garden Tour - 10 gardens \$10 per person; Thank you wine & hors d'oeuvres for volunteers and garden owners
- Garage Sale - \$15 per table or 8 foot space could be “Mom to Mom” sale, maybe at back to school time; sell coffee, snacks
- Craft Sale – Christmastime: rent space \$25-\$75 charge; kitchen – sell lunch, snacks, raffle
- Luncheon – euchre after
- Dinners – Catering e.g. Thorndale “Men’s Night” - \$20 per ticket – entertainment from Yuk Yuks; “Ladies Night” – murder mystery, yuk yuks – men cater ! - \$30 per person – includes 2 drink tickets
- Basket draw – have volunteers donate items and then auction off
- Teddy bears donated and raffled off
- Sponsors for specific classes
- Dance to raise money for ambassador
- Invite marketing boards to do demonstrations